

DR. GISELHER DOMBACH

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DATE OF BIRTH

July 01, 1958

NATIONALITY

German

Bergiusstrasse 12
D-38116 Braunschweig
Germany
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STATUS

Married
Two children

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EDUCATION

- 1990 - 1992 **Rotterdam School of Management, Erasmus University, The Netherlands**
Master of Business Administration (MBA)
- 1985 - 1989 **Technical University of Braunschweig, Germany**
Dr. rer. nat.
- focus on biotechnology and bioengineering
- graduated with "Sehr gut" (excellent)
- 1979 - 1985 **Technical University of Braunschweig, Germany**
Diplom - Biologie
- focus on biochemistry, biotechnology, and genetics
- graduated with excellent and distinction

WORK EXPERIENCES

- Since 2000 **GEDcom AG, Braunschweig, Germany**
CEO
• Founding an international competitive intelligence company
• Evaluation of business opportunities for German companies in crisis regions (Kosovo, Afghanistan, Iraq)
• Evaluation of start-up companies and commercial due diligences
- Since 11/05 **Sadat Academy for Management Science, Cairo, Egypt**
Lecturer
• Lecturer for marketing in the Canadian Program

- 06/05-10/05 **ISAF, 3./EinsKtgt, Kunduz, Afghanistan**
 J2 RAC-N
- Serving as Lieutenant Colonel of the German Army in an international staff
 - Establishing and leading an international INTEL branch
- 11/03-02/05 **German University in Cairo (GUC), Cairo, Egypt**
 Lecturer
- § Lecturer for „Innovation & Technology Management“
 - § Project leader for the establishment of the MBA / MSctb – Programme
 - § Establishing links with the Egyptian business community
- 2003 **KFOR, 7./EinsKtgt, Kosovo**
 Liaison Staff Officer
- § Served 6 months as Lieutenant Colonel of the GE Army
 - § LNO between the Multinational Brigade Southwest and UNMIK, GO, NGO
- 2002 **KFOR, 5./EinsKtgt, Kosovo**
 Liaison Staff Officer
- § Served 6 months as Lieutenant Colonel of the GE Army
 - § LNO between two multinational brigades
- 2001 **Scinet Bioproducts GmbH, Braunschweig, Germany**
 CEO
- § Leading a biotech service company
 - § Developing the consulting business
 - § IPO and VC Consulting
- 1998 – 1999 **PA Consulting Group, Frankfurt a.M.**
 Managing Consultant
- § Business Development for the Technology Group in Germany
- 1997 **Scinet Bioproducts GmbH, Braunschweig, Germany**
 CFO
- § Co-Founder
 - § Developing the business unit “Technology Consulting”
- 1996 **CSC Index, Munich, Germany**
 Managing Associate
- § Business development
 - § Leading reengineering projects
- 1995 **GEMINI CONSULTING, Bad Homburg v.d.H., Germany**
 Senior Consultant
- § Business development
 - § Worked on international business transformation projects

1993 - 1994 **ARTHUR D. LITTLE INTERNATIONAL, INC., Wiesbaden, Germany**
Consultant
§ Business development focused on the international health care industry
§ Worked as project leader and consultant on various international management consulting cases

1992 **BASF AG, Ludwigshafen, Germany**
Internal M&S Consultant
§ Designing a M&S-Strategy for US operations

1989 - 1990 **ARTHUR D. LITTLE INTERNATIONAL, INC., Wiesbaden, Germany**
Research Associate
§ Worked on various management consulting cases for the European chemical and pharmaceutical industry
§ Worked on various privatization assignments for the "Treuhand Anstalt"

TECHNICAL UNIVERSITY OF BRAUNSCHWEIG, GERMANY

1987 - 1989 Scientist

1985 - 1987 Scientific Co-worker

- § Worked for a German chemical company to develop a biotechnological process to produce L-aminoacids
- § Trained and supervised students

ARMY OF THE FEDERAL REPUBLIC OF GERMANY

Began as Private, advanced to "Fähnrich", today: Lieutenant Colonel of the Reserve

- § Platoon leader of mechanized infantry
- § Squadron leader of light infantry
- § Liaison officer to allied forces
- § Trained for battalion leadership
- § Trained for international staff

LANGUAGES

Fluent: German, English

Basic: Italian, Arabic

LECTURING EXPERIENCES

IT Academy, Cairo (2006)

- Academic Dean
- Managing a joint program of Ain-Shams University and US/CA Universities

Sadat Academy for Management Sciences, Cairo (2005 – today)

- Principles of Marketing
- Marketing Management
- Sales Force Management

German University in Cairo (Fall 2003 – Spring 2005)

Representing the area of Innovation and Technology Management with lectures is

- Entrepreneurship
- Technology- and Innovation Management

In addition, I have established and coordinated the MBA-program for the GUC.

Hamburg School of Logistics (HSL), Hamburg, Germany (2004 – heute)

MBA Program for international students

Course in:

- Project Management

Northern Institute of Technology (NITHH), Hamburg, Germany (2002 – heute)

Master Program Global Engineering of NITHH and TU Hamburg-Harburg Spring School

Course in:

- Project Management

Workshops in:

- International Negotiation Management and Conflict Management

TUHH Technologie GmbH, Hamburg, Germany (2002, 2003)

- Courses in Entrepreneurship

Private University Witten-Herdecke, FEZ, Germany (1999)

- Establishing the Competence Centre Change Engineering